



Millwork Specialists **Dudley's Millwork, Inc.**

Written by DeAnne Todd
Photography Courtesy of Anne McKinney and the Publishers



With over 26 years experience in the millwork industry, Dudley Olson, owner of Dudley's Millwork, Inc., brings his expertise and exceptional service to the Twin Cities area. His vast experience enables the company to assist builders from a design standpoint while making product recommendations from his top quality product line. "We want to do what we do better than anyone else," Olson said. Dudley's Millwork focuses on millwork and only millwork. That encompasses mouldings, stair parts, hardware, and both interior and exterior doors. "By only selling millwork, we provide a top shelf quality product with unmatched customer service," he said.

Olson finds that listening to his builder clients and supplying them with the products they want to use is key. "You have to listen and supply what they want to buy, not what we want to sell them," he added. And since the larger builder operates differently than the smaller builder, Olson can custom tailor his packages to each builder's needs. Fast turnaround is crucial to the builder, so Dudley's Millwork puts a premium on fast delivery. "When the trim carpenter or builder makes a change, they don't have three days to wait; they need it that afternoon or the next morning." Olson instituted a quick ship delivery service just to enable his company to provide that exceptional service. The company even delivers to basements and



finished lower levels. It takes extra work, but Olson says that going the extra mile is worth it for his clients. In addition, the company field measures each job. "Many things can change with a custom home, and field measuring ensures the job is very cost-effective."

Keeping in contact is important to the builder, and it's important to Dudley's Millwork as well. Operations Manager Tony Braga and Olson are available at all times for their clients. "There's always someone here in the office or by phone to speak with," Olson added. "More than anything, you have to pay attention to detail. We might have 12 trips to a job site, and the last one is as important as the first one. Our vendors know we will only accept top quality material, and if it's not up to our standards, we will send it back."

Olson is grateful to his trade partners who have helped Dudley's Millwork, Inc., become millwork specialists. "We are thankful for their business and hope to be part of their success as well." **E**

(Above) Owner Dudley Olson and Operations Manager Tony Braga.

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Building Edge Magazine is proud to feature Dudley's Millwork, Inc. As our Spotlight company. For more information on top quality millwork with unmatched customer service, visit them online at www.dudleymillwork.com or call 651.994.1135.